Burch Law

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Wednesday, February 13, 2019

E-advertisement

RE: ASSOCIATE OPENING

Burch Law in Brandon, Manitoba, is hiring a new associate for 2019.

Burch Law is a fast growing, general law firm currently consisting of two (2) full-time lawyers and support staff.

LAWYERS

CARL F. BURCH

Call Date: June 26th, 1986 (32.5 years)

University of Manitoba - Class of 1985

Maintains a General Practice in Real Estate, Corporate Commercial, Wills & Estates, Family Law & Civil Litigation.

JASON R. STITT

Call Date: June 7th, 2016 (2.5 years)

University of Manitoba - Class of 2015

Maintains a General Practice in Real Estate, Corporate Commercial, Wills & Estates, Family Law, Civil Litigation and Criminal Law.

The following practice area breakdown for Burch Law is an estimate only -

Family Law - 25% Criminal Law - 10%
Real Estate - 25% Corporate Commercial - 10%
Wills & Estates - 25% Civil / Other Litigation - 5%

Burch Law is located in Brandon's downtown "HUB" district, a mixture of specialty retail, entertainment and restaurant uses which are intended to enable a vibrant pedestrian oriented street life. We are on the 4th floor of the Scotia Tower with a view facing north to the Grand Valley.

Within walking distance are most of Brandon's law firms, a number of Brandon's banks, the Brandon Courthouse and the Brandon Land Titles Office.

WHAT WE ARE LOOKING FOR

We are looking for an associate to assist primarily with our high volume of Family Law and Litigation referrals we receive each week.

We can offer a number of active litigation files immediately to assist the applicant in building up her or his practice.

The successful applicant should be willing to be their own boss and seek to develop a general practice in Brandon, Manitoba. While experience in Family Law is not necessary, interest in learning about Family Law would be critical to the applicant's success.

All applications we receive will be considered but only successful applicants will be contacted for an interview.

WHAT WE OFFER

We offer freedom for an associate to quickly grow her or his practice with assistance from staff and advice from lawyers. At Burch Law, growing a self-sustaining general law practice happens very quickly.

The associate will be given her or his own office with plenty of natural light and a view of Brandon's Grand Valley facing north. We offer the ability to work from home and to define your own work-life balance.

COMPENSATION

"Minimum Floor" of \$2,500/month.

"50/50 Commission", meaning 50 per cent (%) of the associate's total Collected Billings each month will be paid directly to the associate until the "Office Ceiling".

"Office Ceiling" of \$10,000/month. After reaching \$10,000 in total Collected Billings each month, the associate receives 100 per cent (%) of her or his Collected Billings above \$10,000/month. For example, should the associate bill and collect an average \$15,000/month, she or he will receive an average \$10,000/month in income or \$120,000/annually.

"Independent-Contractor" status, meaning the associate has the benefit of her or his own business deductions and will receive commission cheques without source deductions. A separate GST remittance number will be necessary as an Independent-Contractor, although we will assist to set it up if required.

"One-year Renewable Term", the associate will have a one-year contract that automatically renews each year until a notice of non-renewal or renegotiation.

"Commission", the associate receives a Commission cheque each month based on her or his total monthly Collected Billings.

"Collected Bllings", the firm does not pay the associate for unpaid invoices, accounts receivable, debts owed to the firm, unpaid disbursements, unbilled or uncollected work in progress.