



Real Estate Lawyer Seminar Instructor

Representing over 2,200 REALTORS® in Manitoba, The Manitoba Real Estate Association (MREA) is seeking dynamic legal experts with at least five years' experience as a practicing real estate lawyer and strong presentation/instructional skills and experience to join our faculty of real estate seminar instructors.

The Real Estate Lawyer Seminar Instructor, in collaboration with a facilitator, helps deliver MREA's Relicensing Education (RLE), a mandatory three-hour seminar. Delivered in half-day/full-day installments once per week throughout winter, spring, and fall, approximately 50 sessions are offered annually to reach all 2,200+ real estate professionals practicing in Manitoba. While predominantly held at MREA's Winnipeg headquarters, seminars are offered in Brandon, Winkler, Steinbach, and Thompson in order to support our real estate professionals outside of Winnipeg.

As a seminar instructor, you are the legal subject matter expert and are responsible for answering industry-related questions (from a legal standpoint) from the participants and delivering the pre-developed content. The role is different from the facilitator's, who is responsible for guiding the real estate professionals, through an active learning process.

Desired Skills:

The Real Estate Lawyer Seminar Instructor will possess the following skills:

- Strong communication and presentation skills
- Ability to gain a deep understanding of the goals of the program and the organization
- Ability to listen carefully to group members to address their industry concerns/questions
- Knowledge of legislation and regulation applicable to real estate registrants including: *The Real Estate Brokers Act*, *The Condominium Act*, and other relevant provincial statutes
- Knowledge of legal principles of a real estate transaction

Required Experience/Education:

- A minimum of five years' experience as a practicing real estate lawyer in Manitoba
- Prior teaching/instructing experience (preferred)
- Knowledge/understanding of Manitoba real estate (legal and non-legal)

Compensation:

MREA instructors are compensated for time as well as travel outside of Winnipeg.

If you have any questions and/or are interested in applying, please contact Kristin DeLaronde, Director of Education, MREA, at: kdelaronde@mrea.mb.ca