

POSITION DESCRIPTION



POSITION TITLE: CORPORATE COUNSEL – LABOR AND EMPLOYMENT

REPORTING RELATIONSHIPS

POSITION REPORTS TO: Chief Legal Officer

OTHER RELATIONSHIPS: Executive Management, Sr. Management, Subsidiary Sr. Management

POSITION PURPOSE

Exchange Income Corporation is seeking a corporate counsel, focusing on labor and employment matters, to join its legal team at its head office in Winnipeg, Manitoba, reporting directly to its Chief Legal Officer. This position offers a unique opportunity for a dynamic and challenging career supporting EIC's operating subsidiaries as well as opportunities to support EIC in its potential acquisitions and joint ventures.

Key Accountabilities:

Responsibilities would be diverse and across all operating segments, including:

- Labor and employment;
- Litigation management;
- Support for acquisitions; and
- Regulatory and Compliance matters.

Personal Characteristics:

- Self-starter and the ability to work independently;
- Ability to work with a number of different operations with different levels of complexities and resources;
- Ability to provide sound legal, but practical advice;
- Ability to balance a number of competing demands;
- Ability to spot risks and take action before they become problems;
- Strong problem solving and decision-making skills;
- A strategic mindset, consistently looking for ways to achieve corporate objectives, while minimizing risk;
- High degree of professional ethics and integrity; and
- Outstanding communication skills.

Education & Experience:

- Bachelor's degree from an accredited college or university, and hold a Juris Doctor or Bachelor of Laws degree from an accredited law school
- A minimum of 5 years of experience in labor and employment matters with a reputable law firm and/or comparable in-house experience
- Litigation experience will be viewed as an asset
- Strong academic credentials and drafting / writing abilities

Compensation will be commensurate with experience level and will include benefits as well as the opportunity to participate in Exchange Income Corporation's employee stock purchase plan. Periodic travel will be required.

Disclaimer

This position description is a guide. The duties, responsibilities, and requirements of the job as described herein are not exclusive and are subject to change.

Exchange Income Corporation is an international, diversified acquisition-oriented company, operating in two segments: Aerospace & Aviation and Manufacturing. Exchange Income Corporation is publicly traded on the Toronto Stock Exchange under the ticker "EIF". For more information regarding Exchange Income Corporation, please see our website at www.exchangeincomecorp.ca