



**Job Title:** Business Lawyer (3 - 6 Year Call)

**Location:** Winnipeg, Manitoba

**About Us:**

Hall & Larocque LLP is a 100% Indigenous-owned law firm based in Winnipeg, Manitoba (with offices in Winnipeg and Vancouver), dedicated to empowering Indigenous communities, businesses, and entrepreneurs. We blend legal expertise with a profound respect for Indigenous rights, offering innovative solutions and collaborative advice to Indigenous governments, businesses, and entrepreneurs, in areas such as:

- Business and economic development
- Lands and resource development
- Corporate structuring and restructuring
- Commercial transactions
- Taxation
- Governance
- Policy development
- Regulation and Dispute Resolution

As we continue to grow, we are seeking a motivated and skilled Business Lawyer with 3 - 6 years of law firm experience to join our team.

**The Role:**

We are looking for a lawyer to work out of our Winnipeg office (2-3 days in office/2-3 remote, as desired) capable of providing support services to senior lawyers in Winnipeg and Vancouver, and their clients throughout Canada. The successful applicant will work independently but have access to resources and mentorship from the firm's senior lawyers. Experience or a demonstrated interest in the following practice areas is key:

- Indigenous economic development
- Indigenous governance
- Corporate
- Commercial
- Commercial Real Estate
- M&A



We are seeking someone dedicated, quick to learn, and comfortable in a down-to-earth and collaborative environment. We value independence and transparency and are willing to help you develop your skills and practice areas to reach your career goals.

## **The Work:**

1. Indigenous Governments:
  - Provide legal counsel and support to Indigenous governments in areas including governance, law/policy development, and financing.
  - Assist in the negotiation and drafting of Government-to-Government Agreements.
  - Guide clients through the consultation and accommodation process, ensuring their voices are heard in major projects.
2. Indigenous Businesses:
  - Collaborate with Indigenous businesses on corporate organization, governance, and policy development.
  - Offer comprehensive guidance on procurement processes, compliance, and dispute resolution.
  - Skillfully negotiate and draft commercial agreements, ensuring the protection of Indigenous business interests.
3. Commercial Real Estate:
  - Conduct due diligence for commercial real estate transactions.
  - Support negotiations for acquisitions, dispositions, and leases in commercial real estate.
  - Draft, review, and negotiate commercial lease agreements.
  - Support senior lawyers regarding land development projects.
  - Assist in financing transactions related to commercial real estate ventures.
4. Private Businesses and Entrepreneurs:
  - Provide legal support for start-ups and high-growth businesses, assisting with incorporations, corporate organization and reorganization, and corporate transactions.
  - Provide legal support for equity and debt financing deals, including with regard to securities regulatory compliance.
  - Draft and negotiate commercial agreements in various industries.
  - Provide legal advice regarding regulatory compliance in various industries.
5. General Legal Support:
  - Draft, review, and negotiate a variety of legal documents, contracts, and agreements.
  - Conduct legal research to stay updated on relevant laws and regulations, and contribute to articles and blog posts.
  - Maintain accurate and organized case files through practice and corporate records management software.
6. Client Communication:
  - Build and maintain strong relationships with clients, colleagues, and stakeholders.
  - Communicate complex legal concepts in a clear and understandable manner.

**Qualifications:**

- Law degree and 3 - 6 years of legal practice in a business-related field.
- Membership in good standing with the Law Society of Manitoba.

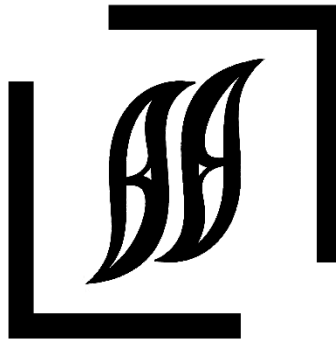
**Compensation:**

- \$120,000 - \$300,000 salary and/or commission
- Health Insurance
- Billable hour target of 1,200 hrs per year and 500 non-billable hours (total 1,700 hours [roughly equal to 35 hours per week with 4 weeks vacation])
- Performance bonus for 1,200 collected billed hours based on % of total compensation in each year
- Unlimited vacation policy (subject to performance targets)

**How to Apply:**

Please submit your resume and cover letter to [yvan@hllaw.co](mailto:yvan@hllaw.co) and [cody@hllaw.co](mailto:cody@hllaw.co). In your cover letter, highlight your relevant experience and why you want to join Hall & Larocque LLP. The subject line should read "Business Lawyer Application - [Your Name]".

\*Note: Hall & Larocque is an equal-opportunity employer, and while we do not discriminate, we encourage Indigenous lawyers to apply. Only candidates selected for an interview will be contacted. We appreciate your interest in joining Hall & Larocque LLP.



# Hall & Larocque

**Results-Oriented Advocacy. Empowered Indigenous Nations.**